

**REPORT OF THE  
FINANCE COMMITTEE OF THE  
BOARD OF DIRECTORS OF THE  
COOK COUNTY HEALTH AND HOSPITALS SYSTEM**

**APRIL 16, 2009**

**ATTENDANCE**

**Present:** Chairman David Carvalho and Directors Quin R. Golden; Heather O'Donnell, JD, LLM and Jorge Ramirez (4)

Board Chairman Warren L. Batts (Ex-Officio)

**Absent:** Director Luis Muñoz, MD, MPH (1)

**Also Present:** Director Hon. Jerry Butler

Joel Africk - President/CEO, Respiratory Health Association of Metropolitan Chicago; Johnny Brown - Chief Operating Officer, John H. Stroger, Jr. Hospital of Cook County; Pitt Calkin - Interim Chief Financial Officer, Cook County Health and Hospitals System; Matthew B. DeLeon - Secretary to the Board of Commissioners of Cook County; Leslie Duffy - Director of Procurement, Cook County Health and Hospitals System; Sylvia Edwards - Chief Operating Officer, Oak Forest Hospital of Cook County; Claudia Forbes - Senior Vice President, Eligibility Services, Inc.; Jeff McCutchan - Supervisor, Transactions and Health Law Division, Office of the State's Attorney; Elizabeth Reidy - Deputy Chief, Civil Actions Bureau, Office of the State's Attorney; David R. Small - Interim Chief Executive Officer, Cook County Health and Hospitals System

Ladies and Gentlemen:

Your Finance Committee of the Board of Directors of the Cook County Health and Hospitals System met pursuant to notice on Thursday, April 16, 2009 at the hour of 7:30 A.M. at Stroger Hospital, 1901 W. Harrison Street, in the fifth floor conference room, in Chicago, Illinois.

Your Finance Committee has considered the following items and upon adoption of this report, the recommendations follow.

**Roll Call**

Matthew B. DeLeon, Secretary to the Board of Commissioners of Cook County, called the roll of members and it was determined that a quorum was present.

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**Public Comments**

Chairman Carvalho asked the Secretary to call upon the registered speakers.

The Secretary responded that there were none.

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**Review of 1st Quarter Operational and Financial Dashboards**

Pitt Calkin, Interim Chief Financial Officer of the Cook County Health and Hospitals System, presented the 1st Quarter Operational and Financial Dashboards (Attachment #1).

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The Committee reviewed and discussed the information. Chairman Carvalho asked for further information which would explain why visits to the Emergency Room were lower than what might be expected. David R. Small, Interim Chief Executive Officer of the Cook County Health and Hospitals System, responded that he would obtain the information and provide a memo to the Committee prior to the next Finance Committee meeting<sup>1</sup>. Director O'Donnell added that the clinics should be analyzed, also.

Director Golden asked if the data from the same month last year could be included in the dashboards. Mr. Calkin responded affirmatively<sup>2</sup>.

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**Discussion of existing contract with Respiratory Health Association  
of Metropolitan Chicago, for the Smoke Free Lung Health Programs**

Joel Africk, President and Chief Executive Officer of the Respiratory Health Association of Metropolitan Chicago, appeared before the Committee to present a status report on the existing contract for the Smoke Free Lung Health Programs, specifically with regard to minority participation in the contract.

The Committee reviewed and discussed the information. Chairman Carvalho noted that as long as obligations set with regard to contract compliance at the start of the contract are being met, the obligations shouldn't need to change in the middle of the contract.

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**Presentation from Eligibility Services, Inc. (ESI)**

Claudia Forbes, Senior Vice President of Eligibility Services, Inc., provided the Committee with a presentation on their contract history with the Cook County Bureau of Health Services (Attachment #2).

The Committee reviewed and discussed the information. An analysis was requested, which would detail whether the System is paying more than one vendor for the same result achieved from eligibility activities<sup>3</sup>.

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**Contract and Procurement Approvals\***

\*Additional information pertaining to these items is included, as amended, in Attachment #3.

Index of Requests:

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**CAPITAL PROGRAM ITEM - PROPOSED CHANGE ORDER**

**APPROVED**

- 1.) FHP Tectonics Corp. Increase by \$22,824.00
- For the Countywide Americans with Disabilities Act (ADA) Project/Compliance Project Phase II, Group II Department of Corrections Criminal Courts and Administration Building, Group III Oak Forest Hospital and Provident Hospital of Cook County (Contract No. 04-53-717).
- |                              |                   |
|------------------------------|-------------------|
| Original Contract Sum:       | \$4,474,000.00    |
| Total Changes to date:       | <u>112,132.15</u> |
| Adjusted Contract to date:   | \$4,586,132.15    |
| Amount of this modification: | <u>22,824.00</u>  |
| Adjusted Contract Sum:       | \$4,608,956.15    |

**BILLS AND CLAIMS**

**APPROVED AS AMENDED**

- 2.) MedAssets Net Revenue Systems LLC Invoice #083175 / See backup \$1,447,646.56  
information for specific payment information
- For the provision of professional service fees (Contract No. 08-41-245). Original Contract Period: 03/01/08 through 02/28/11.
- 3.) Siemens Medical Solutions, Inc. Invoice #125544, #130369, and #131972 \$727,621.19
- For the provision of computer software (Contract No. 06-41-274). Original Contract Period: 01/10/09 through 01/09/12.
- 4.) (as amended)  
 New York Boys Management, LLC Invoice #284 01/01/09 through 01/31/09 \$510,300.00  
Invoice #298 02/01/09 through 02/28/09  
Invoice #299 02/01/09 through 02/28/09
- For the provision of long-term and short-term care services for Oak Forest Hospital of Cook County and John H. Stroger, Jr. Hospital of Cook County (Contract No. 07-41-405 and No. 07-41-406). Original Contract Period: 07/01/07 through 06/30/10.
- 5.) Aramark Healthcare Invoice #20750409JSH / For the \$439,435.58  
period of 04/01/09 through 04/30/09
- For the provision of professional services rendered for clinical engineering and biomedical services for the Department of Professional Affairs at John H. Stroger, Jr. Hospital of Cook County (Contract No. 07-41-97). Original Contract Period: 12/01/06 through 11/30/09.
- 6.) Lifesource Blood Services Invoice #0630-504/ \$122,650.00  
From 02/16/09 through 02/28/09
- For the provision of blood and blood products (Contract No. 08-73-73). Original Contract Period: 06/01/08 through 05/31/10.

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**BILLS AND CLAIMS  
APPROVED AS AMENDED (continued)**

- 7.) Rush University Medical Center                      Invoice EP#391, EP#392,                      \$121,660.00  
   EP#390, EP#389

For the provision of laboratory procedures and electro-physiology laboratory procedures rendered by physicians for the Department of Medicine at John H. Stroger, Jr. Hospital of Cook County (Contract No. 08-41-314). Original Contract Period: 07/01/08 through 06/30/09.

- 8.) Isaac Ray Center    Invoice #2010-63 /    \$116,111.75  
   From 03/16/09 through 03/31/09

For the provision of psychologist and psychiatrist services for Cermak Health Services (Contract No. 06-45-574). Original Contract Period: 09/01/06 through 08/31/10.

**REQUEST FOR APPROVAL OF PAYMENT  
APPROVED**

- 9.) INO Therapeutics    Invoice #SI-025282, SI-027181,    \$230,601.92  
   SI-028005, and SI-029391

For the provision of INO Max nitric oxide gases and delivery system for the Department of Respiratory Care at John H. Stroger, Jr. Hospital of Cook County. Original Contract Period: 08/01/06 through 11/30/08.

**REQUEST TO INCREASE CONTRACT  
APPROVED AS AMENDED**

- 10.) Finer Foods, Inc. (Section I)    Increase by \$60,000.00

For the purchase of meat products for John H. Stroger, Jr. Hospital of Cook County (Contract No. 08-45-27).

**REQUEST TO AMEND AND INCREASE CONTRACT  
APPROVED**

- 11.) Allied Health Professionals, Ltd.                      Participation in the contract                      Increase by \$115,000.00  
   to begin on 06/01/09 (ending 03/29/10)

For the provision of physical, occupational, and speech therapy services. Requesting to amend the contract to allow Cermak Health Services and the Juvenile Temporary Detention Center of Cook County to participate in the contract. (Contract No. 08-41-205). Original Contract Amount: \$102,500.00. Original Contract Period: 03/30/08 through 03/29/10.

**REQUEST TO INCREASE AND EXTEND CONTRACT  
APPROVED AS AMENDED**

- 12.) Classic X-Ray, Ltd.    Extend from    Increase by \$196,797.00  
   05/01/09 through 07/31/09

For the provision of x-ray film, supplies, and preventative maintenance (Contract No. 07-15-618H). Original Contract Period: 05/01/07 through 04/30/09.

13.)	Language Line Services, Inc.	Extend from 11/21/08 through 04/30/09	Increase by \$45,000.00
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14.)	Ace Coffee Bar, Inc.	Extend from 04/23/09 through 05/22/09	Increase by \$5,000.00
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15.)	LifeScan Chicago	Extend from 03/01/09 through 09/30/09	Increase by \$215,000.00
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16.)	Khursheed A. Mallick, MD	Contract Period: 04/15/09 through 04/14/10	Contract Amount: \$185,000.00
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17.)	W.L. Gore & Associates, Medical Products Division	Contract Period: 06/01/09 through 05/31/10	Contract Amount: \$300,000.00
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18.)	GE Healthcare	Contract Period: One-time purchase	Contract Amount: \$153,147.00
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For the provision of digital storage unit for the Department of Medicine at John H. Stroger, Jr. Hospital of Cook County.

AMS Medical Supplies Inc.	\$58,287.84
Bioelectronic Engineering & Medical Supplies (B.E.A.M.S.)	74,766.40
Bio-Tek Medical Supplies, Inc.	44.00
Ekla Corporation	89,846.21
Globe Medical-Surgical Supply Company	268,699.52
Howard Medical Company	334,053.30
Inlander Brothers, Inc.	25,968.00
MMS - A Medical Supply Company	144,328.84
Progressive Industries, Inc.	<u>267,366.60</u>
	\$1,263,330.71

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**REQUEST TO AWARD BIDS,  
AND REQUEST TO ENTER INTO AND EXECUTE CONTRACTS  
APPROVED**

- 23.) One (1) year contract
- For the purchase of fresh bread, rolls and pastries for John H. Stroger, Jr. Hospital of Cook County and Oak Forest Hospital of Cook County (Contract No. 09-83-30).
- |                           |              |
|---------------------------|--------------|
| Alpha Baking (Section I)  | \$183,658.31 |
| Alpha Baking (Section II) | 49,848.03    |
| Total:                    | \$233,506.34 |

**REQUEST TO AWARD BIDS,  
AND REQUEST TO ENTER INTO AND EXECUTE CONTRACTS  
APPROVED AS AMENDED**

- 24.) One (1) year contract
- For the purchase of poultry products for John H. Stroger, Jr. Hospital of Cook County and Oak Forest Hospital of Cook County (Contract No. 09-83-29).
- |   |              |
|---|--------------|
| Badger Murphy Food Service (Section I)  | \$177,243.86 |
| Badger Murphy Food Service (Section II) | 44,983.80    |
| Total:                                  | \$222,227.66 |

**REQUEST TO ADVERTISE FOR BIDS  
APPROVED**

- 25.) For the provision of air filters for the Department of Buildings and Grounds at John H. Stroger, Jr. Hospital of Cook County. Two (2) year contract, ending 08/18/11.

**REQUEST TO CANCEL AND REBID  
APPROVED**

- 26.) For patient care supplies (Contract No. 08-15-165H1). Six (6) month contract, ending 09/30/09.

**REQUEST TO CANCEL AND REBID  
APPROVED**

- 27.) For patient care supplies (Contract No. 08-15-165H1). Six (6) month contract, ending 09/30/09.

Chairman Carvalho stated that there would be an item on the next Finance Committee agenda, discussing the existing contracts with New York Boys Management, LLC, for the provision of long-term and short-term care services for Oak Forest Hospital of Cook County and John H. Stroger, Jr. Hospital of Cook County (Contract No. 07-41-405 and No. 07-41-406)<sup>4</sup>.

Corrections were made to seven contractual transmittals (request numbers 4, 10, 12, 13, 14, 15, and 24) submitted as backup for Contracts and Procurement Approval Items.

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Leslie Duffy, Director of Procurement of the Cook County Health and Hospitals System, provided information on the items presented.

The Committee discussed the status of a request made at the April 9, 2009 Board Meeting. Dr. Robert Cohen, Chairman of the Pulmonary and Critical Care Division at John H. Stroger, Jr. Hospital of Cook County, had requested assistance with obtaining a waiver from the County's Office of Contract Compliance for a unique piece of pulmonary equipment from a sole-source vendor. This waiver would allow the purchase to be made without minority participation. The funding source that is expected to be used for this purchase is federal grant funds, which are set to expire in June.

Elizabeth Reidy, Deputy Chief of the Civil Actions Bureau of the Office of the State's Attorney, stated that at the April 9th Board Meeting, it was determined that the next course of action would be to follow-up in writing to the Office of Contract Compliance. She stated that she will work with Ms. Duffy on the issue.

**Director O'Donnell, seconded by Director Golden, moved the approval of the Contracts and Procurement Approval Items, as amended. THE MOTION CARRIED UNANIMOUSLY.**

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**Update on Contracting Issues**

Ms. Duffy provided information relating to a recommendation to cancel and rebid a laundry linen contract. The Committee reviewed and discussed the information. They concluded that Ms. Duffy presented sufficient information to substantiate the Board's prior action approving the request to cancel and rebid the transaction, despite the County Purchasing Agent's recommendation otherwise.

Therefore, the Finance Committee recommends that the prior action of the System Board, in which they approved the request to cancel and rebid the transaction, remains unchanged. The transaction should proceed to be cancelled and rebid, as authorized by the System Board.

The Committee discussed other issues. Mr. Calkin stated that he expected to have the final decision on the group purchasing organization (GPO), and information on the Med/Surg distribution, by the May 1st Finance Committee meeting.

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**Discussion, award and execution of agreement with Public Consulting Group  
for Medicare Graduate Medical Education Review**

Mr. Calkin presented the proposed agreement with Public Consulting Group for Medicare Graduate Medical Education Review.

The Committee reviewed and discussed the proposed agreement. During the discussion, it was stated that the transmittal included as backup for the agreement should be amended by striking the words "sole source."

**Director O'Donnell, seconded by Director Golden, moved the approval of the request, as amended, to award and execute an agreement with Public Consulting Group for Medicare Graduate Medical Education Review. THE MOTION CARRIED UNANIMOUSLY.**

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**Update on 2009 Budget – Adoption and Implementation**

Mr. Small and Mr. Calkin provided an update with regard to the upcoming May 6th Meeting of the Finance Committee of the Board of Commissioners. At this meeting, the System is expected to present justifications for capital equipment requests.

The Committee reviewed and discussed the information. Mr. Small stated that the Board should review all requests by department prior to the May 6th meeting.

Additionally, Mr. Small informed the Committee that the County's Budget System, which contains the final approved 2009 appropriations, is still inaccessible.

Chairman Carvalho requested that a report be presented at the next Finance Committee meeting, which provides details on the following two budget directives: 1) paring 1,000 jobs; and 2) saving \$20 million as a result of the group purchasing organization<sup>5</sup>.

**Miscellaneous**

At approximately 8:45 A.M., Director O'Donnell was in the Chair and remained until the meeting adjourned.

**Review and discuss the Report of the Finance Committee  
for the meeting of April 3, 2009**

Director O'Donnell, seconded by Director Golden, moved to accept the report of the Finance Committee for the meeting of April 3, 2009. **THE MOTION CARRIED UNANIMOUSLY.**

**Adjournment**

**As the agenda was exhausted, Director O'Donnell declared THE MEETING ADJOURNED.**

Respectfully submitted,  
Finance Committee of the  
Board of Directors of the  
Cook County Health and Hospitals System

  
David Carvalho, Chairman

Attest:

  
Matthew B. DeLeon, Secretary

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The following was requested or was indicated as a follow-up item at this meeting:

- <sup>1</sup> Follow up: Provide memo to the Committee explaining why visits to the Emergency Room were lower than expected. On page 2.
- <sup>2</sup> Follow up: Include in the dashboards data from the same month last year. On page 2.
- <sup>3</sup> Follow up: An analysis was requested, which would detail whether the System is paying more than one vendor for the same result achieved from eligibility activities. On page 2.
- <sup>4</sup> Follow up: Item for next Finance Committee agenda – discussion of the existing contracts with New York Boys Management, LLC, for the provision of long-term and short-term care services for Oak Forest Hospital of Cook County and John H. Stroger, Jr. Hospital of Cook County. On page 7.
- <sup>5</sup> Follow up: Item for next Finance Committee agenda - report which provides details on the following two budget directives: 1) paring 1,000 jobs; and 2) saving \$20 million as a result of the group purchasing organization. On page 9.

Cook County Health and Hospitals System  
Report of the Meeting of the Finance Committee  
April 16, 2009

ATTACHMENT #1

Cook County  
Health and Hospitals System

# Dashboard



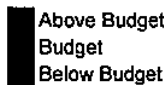


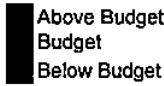


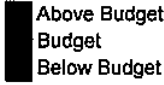


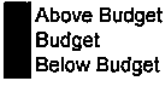


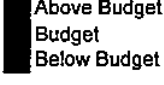


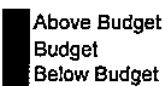
FISCAL 2009 - FEBRUARY AND YEAR-TO DATE

Through February 28, 2009

REPORT OF THE COOK COUNTY HEALTH AND HOSPITALS SYSTEM PERFORMANCE INDICATORS

April 15, 2009

## Utilization Factors

February	YTD			
 1,891	 5,763	<b>Admissions - Stroger</b>		Total number of admissions
		YTD Budget 5,720		
 458	 1,358	<b>Admissions - Provident</b>		Total number of admissions
		YTD Budget 1,278		
 258	 749	<b>Admissions - Oak Forest</b>		Total number of admissions
		YTD Budget 637		
 8,904	 27,407	<b>Patient Days - Stroger</b>		A patient day is the unit of measure denoting lodging provided and services rendered to one inpatient between the census-taking hour on two successive days.
		YTD Budget 28,026		
 1,714	 5,331	<b>Patient Days - Provident</b>		A patient day is the unit of measure denoting lodging provided and services rendered to one inpatient between the census-taking hour on two successive days.
		YTD Budget 4,871		
 1,762	 5,082	<b>Patient Days - Oak Forest</b>		A patient day is the unit of measure denoting lodging provided and services rendered to one inpatient between the census-taking hour on two successive days.
		YTD Budget 5,029		



















Cook County  
Health and Hospitals System

Dashboard

FISCAL 2009 - FEBRUARY AND YEAR TO DATE  
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REPORT OF THE COOK COUNTY HEALTH AND HOSPITALS SYSTEM PERFORMANCE INDICATORS

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Utilization Factors

February	YTD			
 13,434	 40,946	<b>Adjusted Patient Days - Stroger</b>	 Above Budget Budget Below Budget	An aggregate figure reflecting the number of days of inpatient care, plus an estimate of the outpatient services expressed in units equivalent to an inpatient day.  $(IP\ Days + (OP\ Visits * ((OP\ Revenue / OP\ Visits) / (IP\ Revenue / Patient\ Days))))$
		YTD Budget 45,930		
 2,632	 8,137	<b>Adjusted Patient Days - Provident</b>	 Above Budget Budget Below Budget	An aggregate figure reflecting the number of days of inpatient care, plus an estimate of the outpatient services expressed in units equivalent to an inpatient day.  $(IP\ Days + (OP\ Visits * ((OP\ Revenue / OP\ Visits) / (IP\ Revenue / Patient\ Days))))$
		YTD Budget 6,780		
 2,753	 9,627	<b>Adjusted Patient Days - Oak Forest</b>	 Above Budget Budget Below Budget	An aggregate figure reflecting the number of days of inpatient care, plus an estimate of the outpatient services expressed in units equivalent to an inpatient day.  $(IP\ Days + (OP\ Visits * ((OP\ Revenue / OP\ Visits) / (IP\ Revenue / Patient\ Days))))$
		YTD Budget 7,003		
 10,203	 30,808	<b>Emergency Department Visits - Stroger</b>	 Above Budget Budget Below Budget	Total number of emergency department visits.
		YTD Budget 31,886		
 2,923	 9,162	<b>Emergency Department Visits - Provident</b>	 Above Budget Budget Below Budget	Total number of emergency department visits.
		YTD Budget 10,791		
 2,358	 7,292	<b>Emergency Department Visits - Oak Forest</b>	 Above Budget Budget Below Budget	Total number of emergency department visits.
		YTD Budget 7,646		

Cook County  
Health and Hospitals System

# Dashboard



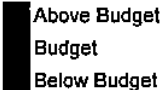


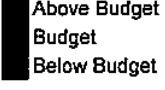


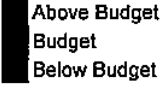


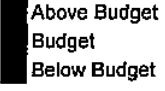


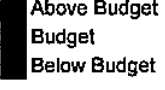


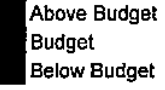
FISCAL 2009 - FEBRUARY AND YEAR TO DATE

Through February 28, 2009

REPORT OF THE COOK COUNTY HEALTH AND HOSPITALS SYSTEM PERFORMANCE INDICATORS

April 15, 2009

## Utilization Factors

February	YTD			
 3,345	 8,818	<b>Visits - Core Center</b>		Number of visits
		YTD Budget 9,030		
 44,986	 139,788	<b>ACHN Visits - Total</b>		Number of visits (ACHN excludes The Core Center)
		YTD Budget 145,862		
 29,701	 94,488	<b>ACHN Visits - Fantus/Stroger Campus</b>		Number of visits
		YTD Budget 101,743		
 6,201	 18,737	<b>ACHN Visits - West Cluster</b>		Number of visits
		YTD Budget 19,511		
 5,508	 15,856	<b>ACHN Visits - South Cluster</b>		Number of visits
		YTD Budget 15,676		
 3,576	 10,707	<b>ACHN Visits - South Suburban Cluster</b>		Number of visits
		YTD Budget 8,933		

Cook County  
Health and Hospitals System

# Dashboard




FISCAL 2009 - FEBRUARY AND YEAR TO DATE

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REPORT OF THE COOK COUNTY HEALTH AND HOSPITALS SYSTEM PERFORMANCE INDICATORS

April 15, 2009

## Utilization Factors

February	YTD			
1.1490		<b>Case Mix Index Stroger</b>  <input type="text"/>		Measures the average DRG weight. The higher the CMI, the greater the complexity of inpatient services provided. Theoretically, case mix should not influence profitability, because more complex diagnoses, which are more costly to treat, should lead to higher reimbursements, and vice versa. Industry average is 1.
0.8994		<b>Case Mix Index Provident</b>  <input type="text"/>		Measures the average DRG weight. The higher the CMI, the greater the complexity of inpatient services provided. Theoretically, case mix should not influence profitability, because more complex diagnoses, which are more costly to treat, should lead to higher reimbursements, and vice versa. Industry average is 1.
0.8758		<b>Case Mix Index Oak Forest</b>  <input type="text"/>		Measures the average DRG weight. The higher the CMI, the greater the complexity of inpatient services provided. Theoretically, case mix should not influence profitability, because more complex diagnoses, which are more costly to treat, should lead to higher reimbursements, and vice versa. Industry average is 1.









Cook County  
Health and Hospitals System

# Dashboard

**FISCAL 2009 - FEBRUARY AND YEAR TO DATE**  
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**REPORT OF THE COOK COUNTY HEALTH AND HOSPITALS SYSTEM PERFORMANCE INDICATORS**

April 15, 2009

## Utilization Factors

February	YTD			
 4.8		<b>Average Length of Stay - Stroger</b>  <div>Budget 4.9</div>	 Below Budget Budget Above Budget	Measures the average number of days that an inpatient stays in the hospital.  Excludes newborns.  (Discharge Days/Discharges)  Industry average is 4.8.
 3.8		<b>Average Length of Stay - Provident</b>  <div>Budget 3.8</div>	 Below Budget Budget Above Budget	Measures the average number of days that an inpatient stays in the hospital.  Excludes newborns.  (Discharge Days/Discharges)  Industry average is 4.8.
 4.0		<b>Average Length of Stay - Oak Forest Acute</b>  <div>Budget 7.9</div>	 Below Budget Budget Above Budget	Measures the average number of days that an inpatient stays in the hospital.  (Discharge Days/Discharges)  Industry average is 4.8.
 22.8		<b>Average Length of Stay - Oak Forest Rehab</b>  <div>Budget 16.2</div>	 Below Budget Budget Above Budget	Measures the average number of days that an inpatient stays in the hospital.  (Discharge Days/Discharges)  Industry average is 17.9.

Cook County Health and Hospitals System  
Report of the Meeting of the Finance Committee  
April 16, 2009

ATTACHMENT #2



4144 N. Central Expy., Suite 210  
Dallas, Texas 75204  
214.826.4373 F 214.823.6358  
www.esinetwork.com

### **Contract History with the Cook County Bureau of Health Services**

ESI has had a contractual relationship with the Cook County Bureau of Health Services since 1992. During the past 18 years, ESI has continuously provided a variety of services to the Bureau, including those highlighted below.

- 1992 – Ongoing. ESI began providing Medicaid Eligibility Services for Stroger Hospital (then Cook County Hospital). Provident Hospital and Oak Forest Hospital were added to the Medicaid Eligibility Services contracts in 1996 and 1998 respectively. ESI has, as a result of its continued success in obtaining Medicaid eligibility and retroactive coverage for services, generated total revenue for the Bureau of more than \$16.1 M for the 2008 FY. Since 1992, ESI has generated more than \$540,745,340 in revenue, PLUS more than \$63,000,000 in revenue for which ESI received no fees.
- 1997 - ESI was awarded the contract to serve as MSO/TPA for the Cook County Bureau of Health Services Medicaid Managed Care Plan, "County-Care". The HMO operations were successfully transitioned from an indemnity carrier to a fully operational health plan, including complete configuration and deployment of Amysis managed care operating systems. The HMO operated through 1999, at which time the Bureau opted to terminate its managed care relationship with Illinois Public Aid.
- 2001 - Ambulatory Encounter Coding and Billing to third party payors; special project to provide clean-up coding and billing of backlog of ambulatory encounter forms. ESI coded and submitted over 70,000 claims in 120 days, resulting in revenue of more than \$7,000,000. This special project resulted in the ongoing SafeGuard service program.
- 2003 – Ongoing. SafeGuard Ambulatory Encounter Coding and Billing to third party payors; special contract addendum for services to provide scanning, coding and billing of ambulatory encounters for all self-pay and some third party payors. ESI developed and deployed proprietary technology for scanning of multiple, unique clinic and ED encounter forms, data extraction, data scrubbing, medical coding utilizing proprietary coding applications and coordinated VPN access to EMR, preparation and submission of electronic claims to multiple payors including Medicaid, Medicare and commercial payors. This contract addendum continues current and ESI generated \$11.5 M in revenue for FY 2008 and a total of \$82,470,440 since implementation, which would otherwise have been lost.
- 2003 – Ongoing. ESI provides the only services for billing of ambulatory pharmacy claims for the six (6) ambulatory pharmacy locations including Stroger Hospital, Fantus Health Clinic, The Core Center, Provident Hospital, Oak Forest Hospital and Mail Order Refills. Prior to the ESI implementation of proprietary programming allowing the filing of pharmacy claims with the State of Illinois, CCBHS has not filed claims, nor received any reimbursement for prescriptions. Since July, 2003, ESI HAS generated pharmacy claims revenue for the Bureau in excess of \$200,553,173.
- 2006 – Ongoing. ESI takes CCBHS through the Medicare Part D Prescription Drug Plan contracting to allow for submission and reimbursement of Medicare Part D prescriptions. ESI developed and deployed propriety applications to allow claims to be processed through the Medicare Part D (CMS) Switch and through the payors. To date, ESI has generated \$6,221,457 in Medicare Part D reimbursement for CCBHS.

ESI continues to provide the following services under three-year contracts awarded July 1, 2006:

- **Medicaid Eligibility Services**
- **SafeGuard Encounter/Clinic Claims Processing**
- **Pharmacy Claims Processing – Illinois Medicaid and Medicare Part D**

In summary, ESI has been a committed and successful business partner to the Bureau of Health Services continuously since 1992. That commitment and success have resulted in more than

**\$829,990,396 in revenue**

**Over THREE-QUARTERS of a BILLION DOLLARS in revenue**

Healthcare  
Business  
Solutions

REVENUE GENERATED  
for  
COOK COUNTY BUREAU OF HEALTH SERVICES

FY 1992 through 2008 June

esi Healthcare Business Solutions	REVENUE GENERATED for COOK COUNTY BUREAU OF HEALTH SERVICES					
	Medicaid Eligibility Services		Coding/Billing		Public Aid Pharmacy	
	J H Stroger Hospital, previously Cook County Hospital	Provident Hospital of Cook County	Oak Forest Hospital	Ambulatory Encounters; Stroger/Fantus	Stroger, Fantus; Provident; Oak Forest; Mail Order, Core Center	Medicare Part D Stroger, Fantus; Provident; Oak Forest; Mail Order; Core Center
FY = December 1 through November 30						
Total FY 1992	\$ 3,508,277.14	\$ 579,506.13		Self-Pay ONLY		\$ 3,508,277.14
Total FY 1993	\$ 14,698,640.29	\$ 897,232.27			Medicaid/Senior Care ONLY	\$ 14,698,640.29
Total FY 1994	\$ 11,605,199.43					\$ 11,605,199.43
Total FY 1995	\$ 23,331,433.14					\$ 23,331,433.14
Total FY 1996	\$ 18,711,425.43	\$ 579,506.13				\$ 19,290,931.56
Total FY 1997	\$ 25,151,360.29	\$ 897,232.27				\$ 26,048,592.56
Total FY 1998	\$ 28,079,143.78	\$ 2,235,202.23	\$ 5,732,220.84			\$ 36,046,566.85
Total FY 1999	\$ 39,810,442.15	\$ 2,388,659.16	\$ 245,271.40			\$ 42,444,372.71
Total FY 2000	\$ 18,652,081.95	\$ 1,613,952.74	\$ 12,252,654.46			\$ 32,518,689.15
Total FY 2001	\$ 26,493,440.97	\$ 2,113,752.39	\$ 6,873,714.82	\$ 7,000,000.00		\$ 42,480,908.18
Total FY 2002	\$ 26,868,617.87	\$ 1,288,756.25	\$ 10,322,552.97			\$ 38,459,927.09
Total FY 2003	\$ 30,281,716.73	\$ 2,090,309.53	\$ 9,510,131.17	\$ 48,272.25		\$ 41,930,429.68
Total FY 2004	\$ 27,825,874.78	\$ 1,338,162.55	\$ 7,668,120.09	\$ 9,716,241.72	\$ 54,838,339.55	\$ 101,386,738.69
Total FY 2005	\$ 31,326,061.43	\$ 3,400,771.81	\$ 1,876,461.19	\$ 27,454,529.36	\$ 41,860,878.55	\$ 105,918,702.34
Total FY 2006	\$ 29,882,685.58	\$ 2,134,915.80	\$ 4,682,209.51	\$ 15,647,375.66	\$ 42,188,474.68	\$ 94,535,661.23
Total FY 2007	\$ 10,889,842.77	\$ 3,013,448.80	\$ 7,762,966.28	\$ 11,037,148.14	\$ 34,560,426.64	\$ 70,576,562.04
Total FY 2008	\$ 9,196,936.12	\$ 1,852,670.61	\$ 5,561,894.16	\$ 11,566,846.96	\$ 27,105,054.06	\$ 58,192,139.80
No Fee Services*	\$ 48,826,566.45	\$ 12,171,522.15	\$ 6,018,546.09			\$ 67,016,634.69
<b>Total</b>	<b>\$ 425,139,746.30</b>	<b>\$ 37,098,862.42</b>	<b>\$ 78,506,742.98</b>	<b>\$ 82,470,414.09</b>	<b>\$ 200,553,173.48</b>	<b>\$ 829,990,396.57</b>

\* No Fee Services are calculated on those cases where eligibility was found within 10 days of referral date; as of 7/1/06 these are paid at \$205.40 per case  
 NOTES: 1) Significant drop in Pharmacy revenue from 2006 to 2007 reflects the elimination of SeniorCare which was replaced by Medicare Part D.  
 The average reimbursement dropped from \$405.25 per claim to \$35.40 per claim.  
 2) IGT Gross to Net Revenue Calculation was 47.1% until July 2006 when it changed to 49.83%.  
 3) There is no Gross to Net adjustment for Medicare Part D payments.  
 4) FY 2007/2008 Eligibility Referrals reduced due to Chamberlain Edmonds first review of all cases.

Cook County Health and Hospitals System  
Report of the Meeting of the Finance Committee  
April 16, 2009

ATTACHMENT #3

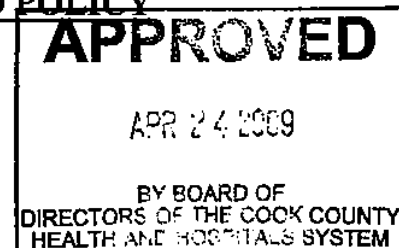
NEW  
Meeting of May 05, 2009

**BUREAU OF CAPITAL, PLANNING AND FACILITIES MANAGEMENT**  
**OFFICE OF CAPITAL PLANNING AND POLICY**

**PROPOSED CHANGE ORDER**

Transmitting a Communication, dated April 10, 2009 from

BRUCE WASHINGTON, Director,



Transmitted herewith for your approval is Change Order No. 6 in the amount of \$22,824.00 to the contract with, FHP Tectonics, Corp., Chicago, Illinois, Contractor for the Countywide Americans With Disabilities Act (ADA) Project/Compliance Project Phase II, Group II Department of Corrections Criminal Courts and Administration Building, Group III Oak Forest Hospital and Provident Hospital of Cook County. It is respectfully requested that this Honorable Body approve this request.

Reason: These changes are required to be in compliance with the codes set forth by the Illinois Department Public Health. The changes provide for the connection of an automated patient door to the buildings fire alarm systems and provides for new surface rod manual hardware allowing egress at all times at Provident Hospital.

**Contract No. 04-53-717**

Original Contract Sum:	\$4,474,000.00
Total Changes to-date:	112,132.15
Adjusted Contract to-date:	4,586,132.15
Amount of this Modification:	<u>22,824.00</u>
Adjusted Contract Sum:	\$4,608,956.15

This is categorized as a code compliance renovation project.

Approval of this item is contingent upon the approval of the Cook County Health & Hospital Systems Board.

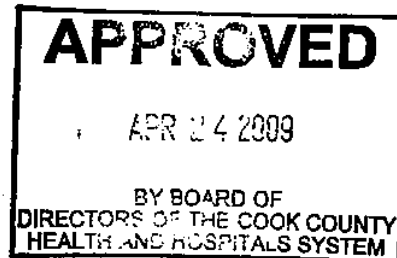
Funding Verbiage TBD

Estimated Fiscal Impact: \$22,824.00. Contract extension: Not Required.

Bond Issue (20000 Account).

**COOK COUNTY HEALTH AND HOSPITALS SYSTEM**

**Approval for Payment**



**Date:** March 10, 2009

**Sponsor:** David R. Small  
Chief Executive Officer

**Operating Unit:** CCHHS

**Description of Services:** MedAssets Net Revenue Sys, LLC (200 North Point Center East, STE 600, Alpharetta, GA 30022) for the provision of Professional Service Fees.

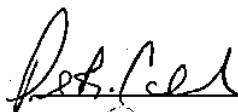
**Justification for This Contract:** Contract No. 08-41-245 was originally approved by the County Board on 3/18/2008. **This Bill needs to go before the System Board in order for vendor payment to be processed (This is the incremental cash accelerated).** Through February 28, 2009 incremental cash above the monthly baseline of \$22,300,000.00 for the quarter totaled \$5,790,586.00. This payment represents the 25% contingency of the increase in the incremental cash above the baseline for the quarter.

**Cost of Contract And Terms:** Invoice No. 083175  
Contract Period: 3/1/2008 thru 2/28/2011  
Requisition No. 98900113-83433

**Budget Info:** Fiscal Impact: \$1,447,646.56  
Budget Acct. No. 890 / 260

**Signatures:**

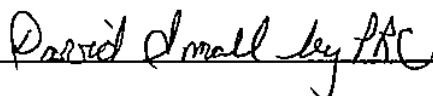
CCHHS CFO

\_\_\_\_\_

CCHHS Director of Purchasing

\_\_\_\_\_

CCHHS CEO

\_\_\_\_\_

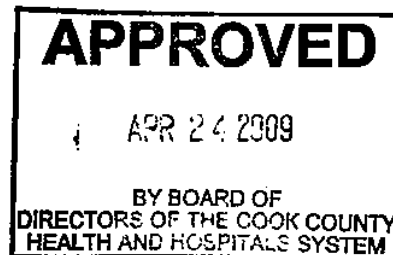
**COOK COUNTY HEALTH AND HOSPITALS SYSTEM**

**Approval for Payment**

**Date:** April 6, 2009

**Sponsor:** Daniel Howard, Director  
Hospital Information Systems

**Operating Unit:** CCHHS



**Description of Services:** Siemens Medical Solutions, Inc. (51 Valley Stream Parkway Malvern, PA 19335) for the provision of computer software

**Justification for This Contract:** Contract No. 06-41-274 was originally approved by the County Board on 12/06/2005 and renewed on 12/18/2008 by the Health and Hospitals System. **These Bills need to go before the System Board in order for vendor payment to be processed.**

<b><u>Cost of Contract</u></b>	Invoice #: 125544	Invoice Date: March 09	Amount: \$142,553.63
<b><u>And Terms:</u></b>	130369	January 09	\$200,575.97
	131972	February 09	\$384,491.59

Renewed Contract Period: 01/10/2009 thru 01/09/2012  
Requisition No. 98900012-82298

**Budget Info:** Total Fiscal Impact: \$727,621.19  
Budget Acct. No. 1200 / 890

**Signatures:**

CCHHS CFO

CCHHS Director of  
Purchasing

CCHHS CEO

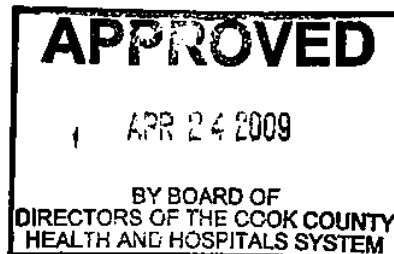
COOK COUNTY HEALTH AND HOSPITALS SYSTEM

Approval for Board Payment

AS AMENDED

Date: March 10, 2009

Sponsor: Leslie Duffy, R.N., M.B.A.  
Senior Director of Purchasing &  
Supply Chain Management



Operating Unit: John H. Stroger and Oak Forest Hospital of Cook County

Description of Services: New York Boys Management LLC (136 S. Main Street, STE B, Crown Point, IN 46307) for the provision of Long-Term & Short-Term Care Services.

Justification for This Contract: and No. 07-41-406 were  
Contract No. 07-41-405 ~~was~~ originally approved by the County Board 6/19/2007. These bills need to go before the System Board in order for vendor payment to be processed.

<u>Cost of Contract</u>	Invoice#:	284	Amount:	\$282,800.00	Dates:	1/01/09 thru 1/31/09 - SH
<u>And Terms:</u>		298		\$100,300.00		2/01/09 thru 2/28/09 - OFH
		299		\$127,200.00		2/01/09 thru 2/28/09 - SH

Contract Period: 7/01/2007 thru 6/30/2010

Budget Info: Fiscal Impact: \$510,300.00  
Budget Acct. No. 898-1230, 897-1225

Signatures:

CCHHS CFO

CCHHS Director of  
Purchasing

CCHHS CEO

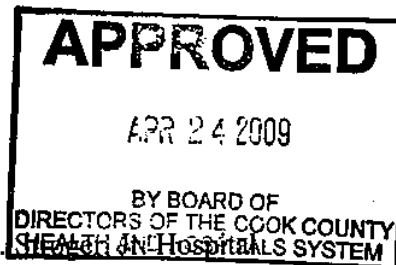
**COOK COUNTY HEALTH AND HOSPITALS SYSTEM**

**Approval for Payment**

**Date:** April 6, 2009

**Sponsor:** Johnny Brown  
Chief Operating Officer

**Operating Unit:** Department of Professional Affairs, John H.  
of Cook County



**Description of Services:** Aramark Healthcare (2300 Warrenville Rd., Downers Grove, IL 60515) for the provision of Professional Services rendered for Clinical Engineering and Biomedical Services for the period of 04-01-09 thru 04-30-09.

**Justification for This Contract:** Contract No. 07-41-97 was originally approved by the County Board on 11/02/2006. This Bill needs to go before the System Board in order for vendor payment to be processed.

**Cost of Contract And Terms:** Invoice #'s: 20750409JSH Bill Amount: \$439,435.58

Contract Period: 12/01/2006 thru 11/30/2009  
Requisition No. 98970045-83053

**Budget Info:** Budget Acct. No. 1225/897

**Signatures:**

Chief Operating  
Officer

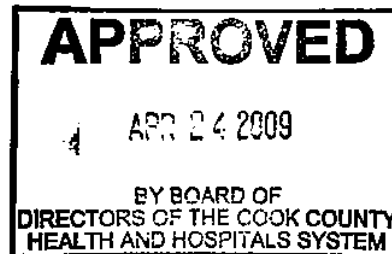
CCHHS CFO

CCHHS Director of  
Purchasing

CCHHS CEO

**COOK COUNTY HEALTH AND HOSPITALS SYSTEM**

**Approval for Payment**



**Date:** March 24, 2009

**Sponsor:** Joanne Dulski  
System-Wide Administrator  
Director of Laboratories

**Operating Unit:** Department of Pathology Blood Bank, John H. Stroger Jr. Hospital

**Description of Services:** Lifesource Blood Services (1824 Paysphere Circle, Chicago, IL 60674) for the provision of Blood & Blood Products.

**Justification for This Contract:** Contract No. 08-73-73 was originally approved by the County Board on 04/23/2008. This Bill needs to go before the System Board in order for vendor payment to be processed.

**Cost of Contract And Terms:** Invoice #'s: 0630-504 Date of Service: 2/16/09 thru 2/28/09  
Amount: \$122,650.00

Contract Period: 06/01/2008 thru 05/31/2010  
Requisition No. 98970185-83764

**Budget Info:** Budget Acct. No. 1225/897

**Signatures:**

Chief Operating  
Officer

CCHHS CFO

CCHHS Director of  
Purchasing

CCHHS CEO

Three handwritten signatures are shown, each on a horizontal line. The first signature is for the CFO, the second for the Director of Purchasing, and the third for the CEO. The signatures are in dark ink and appear to be cursive or stylized.

**COOK COUNTY HEALTH AND HOSPITALS SYSTEM**

**Approval for Payment**

**Date:** April 6, 2009

**Sponsor:** Johnny C. Brown  
Chief Operating Officer

**Operating Unit:** Department of Medicine, John H. Stroger  
County

**Description of Services:** Rush University Medical Center (1750 W. Harrison Street Suite 985 juke, Chicago, IL 60612) for the provision of Laboratory procedures and Electro Physiology Laboratory Procedures Rendered by Physicians.

**Justification for This Contract:** Contract No. 08-41-314 was originally approved by the County Board on 07/01/2008. These Bills need to go before the System Board in order for vendor payment to be processed.

<b><u>Cost of Contract And Terms</u></b>	<b><u>Invoice No.</u></b>	<b><u>Date</u></b>	<b><u>Procedure</u></b>	<b><u>Amount</u></b>
	EP #391	11/18/08	Ablation/implant	\$30,775.00
	EP #392	11/24/08	ICD-SC implant	\$30,295.00
	EP # 390	11/14/08	ICD-SC implant	\$30,295.00
	EP #389	11/07/08	ICD-SC implant	\$30,295.00

Contract Period: 07/01/2008 thru 06/30/2009  
Requisition No. 88970499-79706

**Budget Info:** Total Fiscal Impact: \$121,660.00  
Budget Acct. No. 897-1225

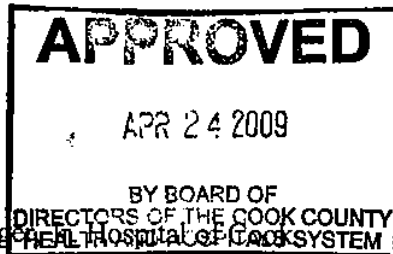
**Signatures:**

Sponsor

CCHHS CFO

CCHHS Director of  
Purchasing

CCHHS CEO

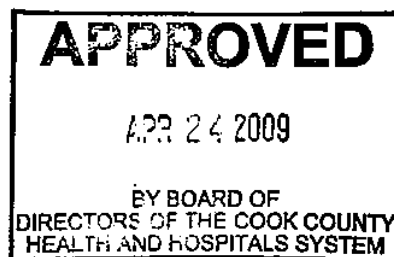


**COOK COUNTY HEALTH AND HOSPITALS SYSTEM**

**Approval for Payment**

**Date:** April 6, 2009

**Sponsor:** David Fagus  
Chief Operating Officer



**Operating Unit:** Cermak Health Services

**Description of Services:** Issac Ray Center (1725 W. Harrison St., Suite 110, Chicago, IL 60612) for the provision of Psychologist & Psychiatrist Services.

**Justification for This Contract:** Contract No. 06-45-574 was originally approved by the County Board on 6/06/2006. This Bill needs to go before the System Board in order for vendor payment to be processed.

**Cost of Contract And Terms** CHS- Invoice #: 2010-63  
Date of Service: 3-16-09 thru 3-31-09

Contract Period: 9/01/2006 thru 8/31/2010  
System Requisition No. 84467

**Budget Info:** Total Fiscal Impact: \$116,111.75  
Budget Acct. No. 240/521060

**Signatures:**

CCHHS CFO

CCHHS Director of  
Purchasing

CCHHS CEO

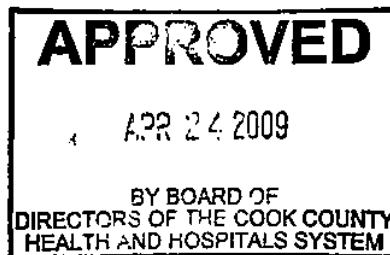
# COOK COUNTY HEALTH AND HOSPITALS SYSTEM

## Approval for Bill Payment

**Date:** March 26, 2009

**Sponsor:** Johnny C. Brown, COO  
John H. Stroger, Jr. Hospital of Cook County

**Operating Unit:** Department of Respiratory Care



**Description of Request of Payment:**

**INO Therapeutics for the provision of INO Max® Nitric Oxide Gases and Delivery System.**

**Justification for Payment Request:**

This request for payment is due to an unanticipated increase in usage of INO Max® Nitric Oxide Gases and Delivery System which is used in conjunction with ventilation support to treat neonates with pulmonary hypertension. The usage exceeded the contracted amount as originally authorized by the Cook County Board on November 15, 2005, in the amount of \$200,000.00 for the period of October 1, 2006 through September 30, 2007, and subsequently renewed by the Cook County Board on March 1, 2007, in the amount of \$200,000.00 for the period of October 1, 2007 through November 30, 2008.

INO Therapeutics is the only known FDA approved manufacturer and distributor for this item. In order to reduce the likelihood of this situation occurring again in the future, monitoring/reconciliation procedures will be implemented in the new contract.

**Cost of Contract And Terms**

<u>Invoice No.</u>	<u>Invoice Date</u>	<u>Net Bill Amounts</u>
SI-025282	06/16/08	\$41,098.63
SI-027181	09/05/08	\$66,118.32
SI-028005	10/07/08	\$35,464.37
SI-029391	11/30/08	\$87,920.60


Contract Period: October 1, 2006 through November 30, 2008.

**Budget Information:**

Fiscal Impact: \$230,601.92  
Budget Account Number: 897/637

**Signatures:**

Sponsor:

 3/26/09

CCHHS C.F.O.



CCHHS Director Of Purchasing



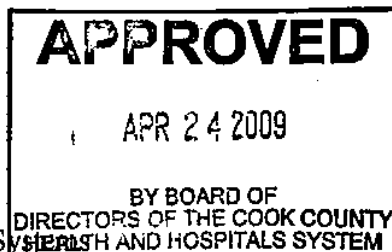
CCHHS C.E.O.

David Mall by PRC

## Cook County Health and Hospital Systems

### Request to Increase Dollar Amount of Existing ~~Purchase Order~~ Contract

#### AS AMENDED



**Date:** April 2, 2009

**Sponsor:** Leslie Duffy, R.N., M.B.A.

**Operating Unit:** Cook County Health and Hospital Systems

**Description of Service:** Requesting approval to increase contract 08-45-27 with Finer Foods, Inc. for John H. Stroger, Jr. Hospital (Section I, Purchase Order 165387) for the purchase of meat products.

**Justification for This Contract:**

The CCHHS Board originally approved an extension of 90 days(3/30/09 thru 6/29/09) and an increase of \$30,000 on 3/13/09. An additional increase in the amount is needed due to the increase of the extension from 30 days to 90 days, and to allow the continuous flow of supplies during the extension period. It will also allow time for the rebid, evaluation, award, execution, and implementation of the new contract 09-45-31 Rebid. The rebid opening date is scheduled for 5/7/09. It is being rebid because there was only one bidder on the original bid.

**Cost of the Contract:**  
**And Terms:**

This contract was originally awarded by The Cook County Board on 3/6/08.

**Budget Information:**

Fiscal Impact: 897-310, \$60,000

**Signatures:**

Sponsor:

CCHHS CFO

CCHHS Director  
Of Purchasing

CCHHS CEO

## Cook County Health and Hospitals System

### Amend and Increase Contract

**Sponsor:** Leslie Duffy, R.N., M.B.A.  
Senior Director Supply Chain Management

**Operating Unit:** Cook County Health and Hospitals System

**Description of Service:**

Requesting approval to amend and increase contract 08-41-205 for the provision of Physical, Occupational and Speech Therapy Services with Allied Health Professionals Ltd., Highland Park, IL., to include Cermak Health Services of Cook County (CHS) and Juvenile Temporary Detention Center of Cook County (JTDC).

**Justification for this contract:**

The contract was authorized by the Cook County Board on 3/18/08 for Oak Forest Hospital of Cook County and Provident Hospital of Cook County in the amount of \$102,500.00 for a two (2) year period from 3/30/08 – 3/29/10.

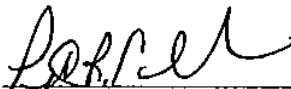
**Cost of the contract and terms:**

The total anticipated cost of the contract for Cermak Health Services and Juvenile Temporary Detention Center to participate is \$115,000.00 to begin 6/1/09 thru 3/29/10.

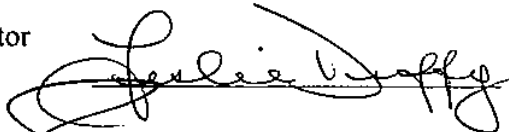
**Budget information:** CHS: Acct. 240 – 275, \$100,000.00 Req. 92400118  
JTDC: Acct. 568 – 275, \$ 15,000.00 Req. 92400119

**Signatures:**

Operating Unit CFO



CCHHS Director  
of Purchasing



CCHHS CEO

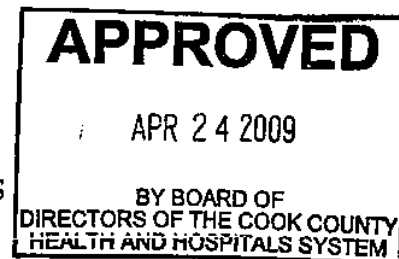


**APPROVED**

APR 24 2009

BY BOARD OF  
DIRECTORS OF THE COOK COUNTY  
HEALTH AND HOSPITALS SYSTEM

**Cook County Health and Hospitals System  
Finance Committee  
Contract Item for Board Approval,  
Request to Increase and Extend Contract  
AS AMENDED**



**Sponsor:** Leslie Duffy, Director of Procurement, CCHHS

**Operating Unit:** Cook County Health and Hospital Systems

**Description of Service:** with Classic X-Ray, Ltd.  
Requesting approval to extend and increase contract 07-15-618H for the provision of X-ray Film, Supplies, and Preventative Maintenance. Original contract period 5/1/07 through 4/30/09. Extend from 5/1/09 through 7/31/09.


**Justification for this contract:**  
To allow time to evaluate, and award Contract 09-15-618H for X-ray Film, Supplies, and Preventative Maintenance for which bids will open April 21, 2009.

**Cost of the contract and terms:**  
This is a 3 month extension to commence May, 1, 2009 and end on July 31, 2009. The total anticipated cost of this increase is \$ 196,797.00.

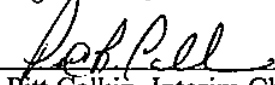
**Budget information:** The cost for this contract has been committed for the current operating budget of 2009 funds for X-ray Supplies 240/259/891/893/894/897/898-367 Account.

**Signatures:**

Sponsor

  
Leslie Duffy, Director of Procurement, CCHHS

CCHHS CFO

  
Pitt Calkin, Interim Chief Financial Officer, CCHHS

CCHHS CEO

  
David R. Small, F.A.C.H.E., Interim CEO, CCHHS

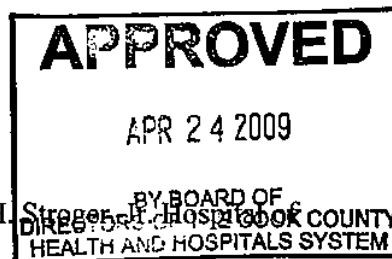
**COOK COUNTY HEALTH AND HOSPITALS SYSTEM**  
**Request to Extend & Increase Dollar Amount of Existing Contract**

**AS AMENDED**

**Date:** April 6, 2009

**Sponsor:** Johnny C. Brown  
Chief Operating Officer

**Operating Unit:** Department of Interpreter Services, John H. Stroger Jr. Hospital, Cook County



**Description of Services:** Language Line Services (One Lower Ragsdale, Bldg. 2, Monterey, CA 93940) for the provision of Telephonic Interpreter Services.

**Justification:** The Cook County Board of Commissioners approved the Purchasing Agent's request to cancel and rebid for the provision of On-Site and Telephonic Interpretation Services.  
The cancellation to rebid the contract is due to the bidders' failure to comply with WBE/MBE criteria.  
As a result Contract No. 06-54-423 with Language Line Services requires additional funds; in the amount of \$ 45,000.00.  
We need to extend this contract for ~~four~~ **five** months as the new contract has not yet been awarded.  
The extension is needed to continue providing service to non-English speaking patients while awaiting contract award.

**Cost of Contract And Terms:**

Contract No. 06-54-423 Rebid  
Contract Period: 3/20/07 thru 3/19/08  
Extended Dates: (Authorized by County Board 3/18/08) From 3/20/08 thru 5/19/08;  
(Authorized by System Board 10/03/08) From 05/20/08 thru 11/20/08  
**Requesting to extend from 11/21/08 thru 4/30/09**  
Increased Amount: \$45,000.00

**Budget Info:** Budget Acct. No. 897 - 0381  
Requisition # 98970186-83770

**Signatures:**

Sponsor

Operating Unit CFO

CCHHS Director of Purchasing

CCHHS CEO

# **Cook County Health and Hospitals System**

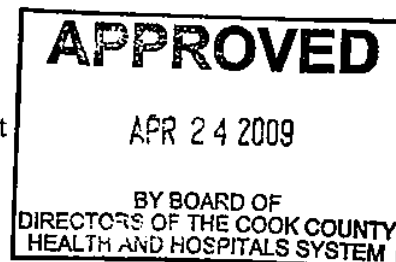
## Contract Extension & Increase

**Date:** 4/2/2009 **AS AMENDED**

**Sponsor:** Leslie Duffy, R.N., M.B.A.  
Senior Director, Supply Chain Management

**Operating Unit:** Cook County Health and Hospitals System

**Description of Service:** Ace Coffee Bar, Inc. (601 E Lake St., Streamwood, IL 60107) for the provision of Sandwiches, Pre-made, contract 08-85-25 for John H. Stroger, Jr. Hospital.



## **Justification for this contract:**

The current contract ~~08-83-29~~ ~~Rebid~~ will expire on ~~3/21/2009~~ 4/22/09. The CCHHS Finance Committee on 3/20/09 approved to extend (3/22/09 thru 4/22/09) and increase (fiscal impact: \$6000.00). An additional extension and increase is needed to complete the evaluation of the lowest bidder for responsiveness to the MBE / WBE Ordinance, award, entering into, execution, and release of a Purchase Order. Requesting approval to extend the contract from ~~3/22/09 thru 5/21/09~~ 04/23/09 through 05/22/09.

## **Cost of the contract and terms:**

This contract was originally awarded by the Cook County Board on 3/6/2008 for a one year period.

**Budget information:** Fiscal Impact of this request: \$5,000.00 Acct. # 897-310

Increase requested approved 3/20/09: \$6000.00  
Increase requested 4/16/09: \$5000.00  
Total increases requested increases to date: \$11,000.00

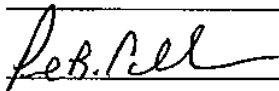
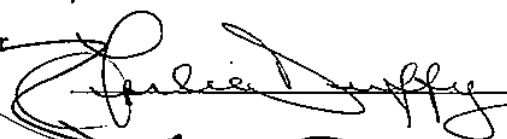

## **Signatures:**

Sponsor

CCHHS CFO

CCHHS Director  
of Purchasing

CCHHS CEO

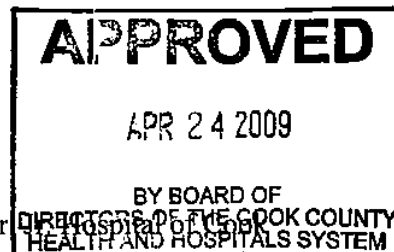
  
  


**COOK COUNTY HEALTH AND HOSPITALS SYSTEM**  
**Request to Extend & Increase Dollar Amount of Existing Contract**

**Date:** April 6, 2009 **AS AMENDED**

**Sponsor:** Johnny C. Brown  
Chief Operating Officer

**Operating Unit:** Department of Radiology, John H. Stroger  
County



**Description of Services:** LifeScan Chicago (2242 W. Harrison St. Ste 100A Chicago, IL 60612) for the provision of Positron Emission Tomography (PET Scanning).

**Justification for This Contract:** Stroger Hospital is requesting to extend and increase Contract No. 05-41-59. A requisition for bid was submitted for the new contract. However, at the same time the requisition for PET Scanning was sent to downtown purchasing, there was also a requisition for 16 slice CT scanners. Downtown purchasing somehow confused the specifications between the two requisitions and sent them back to Stroger to be revised. After discovering the specs had been inadvertently switched, Hospital Purchasing then explained to Cook County Purchasing the confusion. However, Cook County Purchasing once again returned the requisition for updated specifications. We ask that the contract be extended through September, due to the lengthy bid process.

**Cost of Contract And Terms:** Contract Period: 12/12/2006 thru 2/28/2009  
Extension Date: ~~2/28/2009 thru 9/29/2009~~ **03/01/09 through 09/30/09**  
Increased Amount: \$215,000.00

**Budget Info:** Budget Acct. No. 897- 637

**Signatures:**

Sponsor

Operating Unit CFO

CCHHS Director of  
Purchasing

CCHHS CEO

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 David Small by PRC

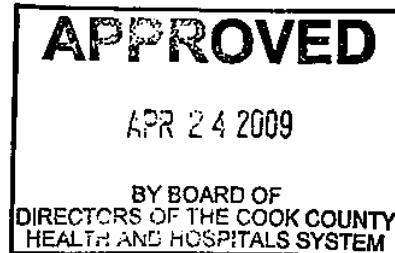
## Cook County Health and Hospitals System

### Enter into a Contract and Execute

**Date:** 3/27/09

**Sponsor:** Sylvia Edwards  
Chief Operating Officer

**Operating Unit:** Oak Forest Hospital of Cook County



**Description of Service:**

Requesting approval to enter into a contract for a one year period with Khursheed A. Mallick, M.D., Downers Grove, IL for the provision of Urology Services.

**Justification for this contract:**

After receiving and evaluating two (2) Request for Qualifications (RFQs), Number 09-50-1008Q, Khursheed A. Mallick, M.D. was chosen for the following criteria: a) his extensive experience in the public health sector, b) he is currently credentialed by the Medical Staff Credentialing Committee which allows his services to be used immediately, c) his proposal was the lowest which will entitle the County a fiscal savings of \$252,398.00 per year for 24 hour, 7 day coverage.

**Cost of the contract and terms:**

Contract Period: 4/15/09 – 4/14/10  
\$185,000.00

**Budget information:** 898 / 272

**Signatures:**

Sponsor COO

CCHHS Director  
of Purchasing

CCHHS CEO

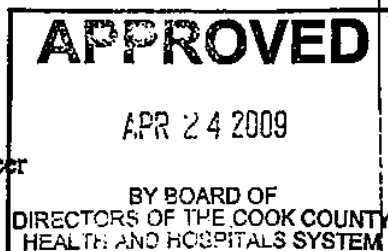
## Cook County Health and Hospitals System

### Contract Item for Board Approval Enter into and Execute Contract

**Date:** April 3, 2009

**Sponsor:** Johnny Brown, Chief Operating Officer

**Operating Unit:** John H. Stroger, Jr., Hospital



**Description of Service** The sole source contract with W.L. Gore & Associates, Medical Products Division, 960 W. Elliott Road, Suite 202 Tempe, Arizona 85284, for surgical supplies, vascular tissue.

**Justification for this contract** We are requesting this contract for 12 months to purchase the required vascular grafts, hernia patches and accessories for use by the Cardiothoracic and Vascular surgeons. The grafts are required to perform vascular and hernia repair surgeries at John Stroger Hospital. W.L. Gore & Associates are the sole distributor of the Intervascular Polyester Vascular Grafts and Patches.

**Cost of the Contract And Terms** \$300,000  
Contract period 6/1/2009 thru 5/31/2010

**Budget information:** Fiscal Impact: \$300,000.00  
A/C 897/362  
Requisition # 98970322/84668

**Signatures:**

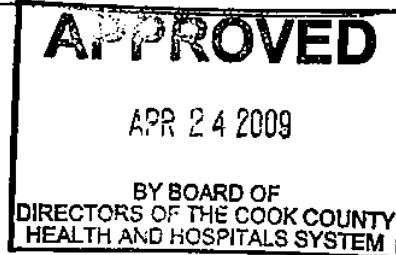
CCHHS CFO

CCHHS Director of Purchasing

CCHHS CEO

**COOK COUNTY HEALTH AND HOSPITALS SYSTEM**

**Request to Enter Into and Execute**



**Date:** April 8, 2009

**Sponsor:** Johnny C. Brown  
Chief Operating Officer

**Operating Unit:** Department of Medicine, John H. Stroger, Jr. Hospital

**Description of Services:** GE Healthcare (3200 N. Grandview Blvd. Mail Code WT-897 Waukesha, WI 53188) for the provision of Digital Storage Unit.

**Justification for This Contract:** On December 18<sup>th</sup>, 2008, the Cook County Health and Hospitals System Board approved the division of Cardiology to enter into a contract with GE Healthcare for a new Plasmon Digital Storage Unit, Contract No. 08-45-401. In January, 2009, we learned that Plasmon plans to sell off all assets. We now have a new quotation from GE for a replacement digital storage unit. The original quotation for the Plasmon unit was approved at \$156,045.00. The new quote from GE is \$153,147.00. Our existing storage unit is at end-of-life and the discs that are Plasmon and no longer available through any vendor. We are therefore requesting your assistance in expediting this new requisition.

**Cost of Contract And Terms:** Estimated Cost: **\$153,147.00**  
Contract Period: **One Time Purchase**

**Budget Info:** Fiscal Impact: ~~\$156,045.00~~ 153,147.00  
Requisition No. **88974110**  
Budget Acct. No. 897/540

**Signatures:**

Sponsor

Operating Unit CFO

CCHHS Director of Purchasing

CCHHS CEO

## Cook County Health and Hospitals System

### Request to Enter Into & Execute Contract

**Sponsor:**

Maurice Lemon, MD  
Chief Medical Officer  
John H. Stroger, Jr. Hospital of Cook County

**APPROVED**

APR 24 2009

**Operating Unit:**

Stroger Hospital, Department of Medical Administration

BY BOARD OF  
DIRECTORS OF THE COOK COUNTY  
HEALTH AND HOSPITALS SYSTEM

**Description  
of Service:**

Provide assistance in preparing for the hospital annual JCAHO site visit. Services will include the reviewing and redrafting of Core hospital policies, the coordination and monitoring of compliance with past citations, identification and compliance preparation for new regulatory guidelines and standards established by Joint Commission. Will facilitate and oversee the coordination an Infection Control task force which will be required to address health care acquired infections and other Joint Commission national patient safety priorities.

**Justification for  
this contract:**

Carolyn Arnolds has provided valuable consulting services in past that assisted the hospital in receiving re-designation status for several hospital programs through the Illinois Department of Public Health.

**Cost and Terms:**

This is a 4-6 months period to commence on April 15, 2009 and end on September 30, 2009. The total cost of the contract is \$34,650.00

**Budget Information:**

Professional and Technical Services.  
(Account Number 897-260)

**Signatures:**

Sponsor:

Operating Unit C.O.O.

Operating Unit C.F.O.

CCHHS Director  
Of Purchasing

CCHHS C.O.O.

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4/9/09  
4.9.09

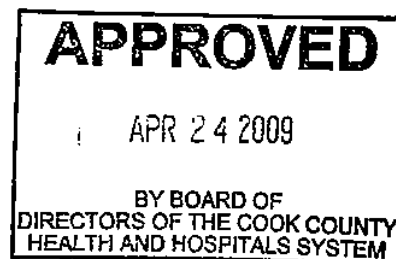
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**COOK COUNTY HEALTH AND HOSPITALS SYSTEM**

**Request to Execute Contract**

**Date:** April 9, 2009

**Sponsor:** Leslie Duffy, R.N., M.B.A.  
Senior Director of Purchasing  
& Supply Chain Management



**Operating Unit:** Cook County Health & Hospitals System

**Description of Services:** Parata Systems, LLC (2600 Meridian Parkway, Durham, NC 27713) for the provision of Upgrade, Automatic Prescription System.

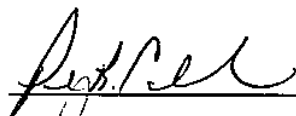
**Justification for This Contract:** Contract No. 08-41-370 was originally approved on August 4, 2008 by the System Board to enter into a contract. However, in order to fully execute this contract the **Purchasing Agent has requested System Board Approval to execute this Contract.**

**Cost of Contract And Terms:** This is a one-time purchase contract. The total anticipated cost of the contract is **\$983,955.00**, based upon the equipment and software upgrades, with trade-in of obsolete equipment.

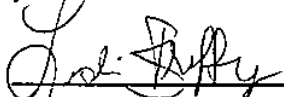
**Budget Info:** Budget Acct. 717/897-540

**Signatures:**

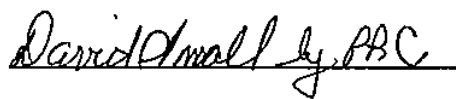
Operating Unit CFO



CCHHS Director of Purchasing



CCHHS CEO



**Cook County Health and Hospitals System  
Finance Committee  
Contract Item for Board Approval,  
Request to Award Bid, and Request to Enter Into and Execute Contract**

**APPROVED**

APR 24 2009

**Sponsor:** Leslie Duffy, Director of Procurement, CCHHS

**Operating Unit:** Cook County Health and Hospitals System

BY BOARD OF  
DIRECTORS OF THE COOK COUNTY  
HEALTH AND HOSPITALS SYSTEM

**Description of Service:**

Authorization is requested to enter into contract with the following lowest qualified bidders meeting specifications for the provision of Patient Sets, Kits, and Supplies.  
Contract number 09-15-507H.

**Justification for this contract:\***

The following vendors are the lowest qualified bidders meeting specifications, and were found to be responsive to the Minority and Women Owned Business Enterprises Ordinance as determined by the Contract Compliance Administrator:

- Bioelectronic Engineering & Medical Supplies: Items 11, 12, 13, 14, 15, 16, 17, 18, 19, 20, 21, 23, 26, 49, 56, 69, 127 Base, 128 Base, 135 and 154.
- Bio-Tek Medical Supplies, Inc.: Items 25, 31, 163 and 164.
- DMS Pharmaceutical Group, Inc.: Items 8, 9, 10, 60, 61, 126, 186, 187, 193, 194 and 219.
- Ekla Corporation: Items 1, 2, 3, 4, 5, 6, 7, 33, 34 Alt., 35 Alt., 36 Alt., 37 Base, 38 Base, 43, 44, 45, 46, 47, 48, 51, 52, 62 Alt.-2, 65 Alt., 71, 77 Alt., 78 Base, 80, 88 Alt., 89 Alt., 90, 91 Alt., 100, 104, 107, 108 Base, 109 Base, 110 Base, 113 Base, 114 Base, 124, 129, 139, 140, 141, 144, 145 Base, 150, 160, 165 Base, 166 Alt., 197, 216, 217 Base and 225.
- Globe Medical-Surgical Supply Company: Items 58, 59, 63, 64, 72, 79, 96, 118, 130, 131, 132, 157, 159, 179 Base, 180, 189, 190, 195, 210, 211, 212, 213, 214, 215, 218 and 220.
- Howard Medical Company: Items 29, 30, 39, 40, 70 and 192.
- MMS-A Medical Supply Company: Items 22, 55, 73, 82, 83, 97, 98, 99, 101, 111, 112, 119, 120, 122 Base, 123 Base, 134, 146, 147, 148, 149, 151 Base, 152, 153 Alt., 170 and 171.
- Northwestern Pharmaceutical and Supply Corporation: Items 24, 41, 53, 86, 87, 103, 106, 143, 156, 158, 181, 182, 183, 184, 185, 188, 191, 221 and 222.

- Progressive Industries, Inc.: Items 42, 50, 54, 66 Base, 67 Base, 68 Base, 81 Base, 84, 85 Base, 92, 93, 94, 95, 102 Alt., 115, 116, 117 Base, 122, 123, 124, 125, 126, 127, 128, 129, 130, 131, 132, 133, 134, 135, 136, 137, 138, 139, 140, 141, 142, 155, 168, 169, 172, 178 Alt. and 196.

**APPROVED**

APR 24 2009

**Cost of the contract and terms:**

This is a 6 month contract to commence upon Board Award and end on January 31, 2010.

The total anticipated cost of this contract is \$1,587,387.22.

BY BOARD  
DIRECTORS OF THE COOK COUNTY  
HEALTH AND HOSPITALS SYSTEM

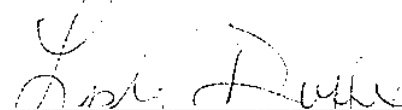
Bioelectronic Engineering & Medical Supplies	\$ 67,363.99
Bio-Tek Medical Supplies, Inc.	\$ 6,169.32
DMS Pharmaceutical Group, Inc.	\$ 235,168.10
Ekla Corporation	\$ 428,757.75
Globe Medical-Surgical Supply Company	\$ 327,619.45
Howard Medical Company	\$ 105,186.00
MMS-A Medical Supply Company	\$ 67,494.07
Northwestern Pharmaceutical and Supply Corporation	\$ 110,209.88
Progressive Industries, Inc.	\$ 239,418.66
<b>Total</b>	<b>\$1,587,387.22</b>

**Budget information:** The cost for this contract has been committed for the current operating budget of 2009 and future year funds for Medical and Surgical Supplies 240/891/897/898-362.

\* Contained in the backup materials are justifications to award bids, and request to enter into and execute contracts.

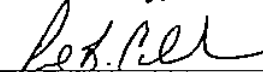
**Signatures:**

Sponsor



Leslie Duffy, Director of Procurement, CCHHS

CCHHS CFO



Pitt Calkin, Interim Chief Financial Officer, CCHHS

CCHHS CEO

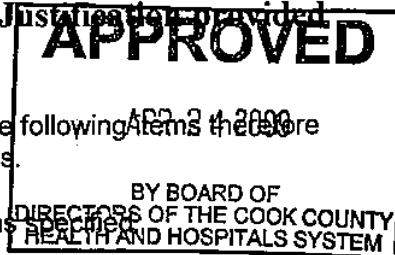


David R. Small, F.A.C.H.E., Interim CEO, CCHHS

**The following bidders did not meet specifications. Justification provided per item:**

The apparent lowest bidders did not meet specifications for the following items therefore request award to Bioelectronic Engineering & Medical Supplies.

- Item 23: VWR International failed to provide samples as specified.
- Item 127: The skin temperature probe bid by Bioelectronic Engineering & Medical Supplies (Alternate) and Ekla Corporation was not compatible with current hospital equipment.
- Item 128: The skin temperature probe bid by Bioelectronic Engineering & Medical Supplies (Alternate), Ekla Corporation and Howard Medical Company was not compatible with current hospital equipment.



The apparent lowest bidders did not meet specifications for the following items therefore request award to Bio-Tek Medical Supplies, Inc.

- Item 25: VWR International while meeting specifications was found to be non-responsive to the Minority and Women Owned Business Enterprises Ordinance as determined by the Contract Compliance Administrator.
- Item 163: Ekla Corporation (Alternate) failed to provide samples as specified.

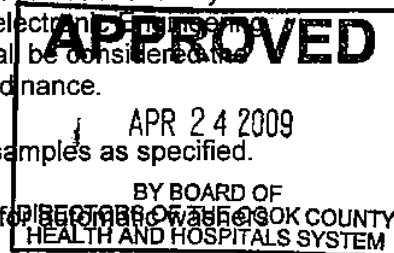
The apparent lowest bidders did not meet specifications for the following items therefore request award to DMS Pharmaceutical Group, Inc.

- Items 8 thru 10: Shall be awarded in whole to one manufacturer / vendor to allow for compatibility between products.
- Item 60: Bioelectronic Engineering & Medical Supplies failed to provide samples as specified. Progressive Industries, Inc. (Base) failed to provide documentation stating product is non-cytotoxic as specified.
- Item 61: Ekla Corporation (Alternate) and Progressive Industries, Inc. (Base) failed to provide samples as specified.

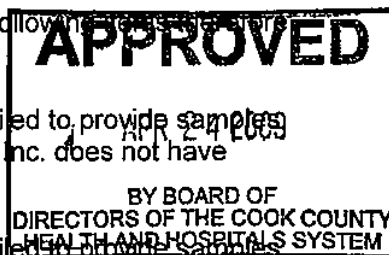
The apparent lowest bidders did not meet specifications for the following items therefore request award to Ekla Corporation.

- Items 1 & 2: Shall be awarded in whole to one manufacturer / vendor to allow for compatibility between products.
- Items 3, 4: LSL Industries, Inc. while meeting specifications was found to be non-responsive to the Minority and Women Owned Business Enterprises Ordinance as determined by the Contract Compliance Administrator.

- Items 33, 113: In that the bid offered by Ekla Corporation does not exceed by more than 2% the lowest responsible bid as offered by Bioelectronic Engineering & Medical Supplies, the bid offered by Ekla Corporation shall be considered the low bid, as per Cook County Local Business Preference Ordinance.
- Items 35, 36: Progressive Industries, Inc. failed to provide samples as specified.
- Item 37: The cleaner bid by Ekla Corporation (Alternate) is for manual cleaning as specified.
- Item 43: Progressive Industries, Inc. failed to provide samples as specified. In that the bid offered by Ekla Corporation does not exceed by more than 2% the lowest responsible bid as offered by Bioelectronic Engineering & Medical Supplies, the bid offered by Ekla Corporation shall be considered the low bid, as per Cook County Local Business Preference Ordinance.
- Item 71: LSL Industries, Inc. failed to provide samples as specified.
- Item 80: The "T" connector bid by Northwestern Pharmaceutical and Supply Corporation does not have a needle less injection port as specified.
- Item 100: Bioelectronic Engineering & Medical Supplies and MMS – A Medical Supply Company failed to provide samples as specified.
- Item 109: During evaluation it was determined that the surgical face mask bid by Ekla Corporation (Alternate-3) and DMS Pharmaceutical Group, Inc., had poor structural integrity.
- Item 114: The perineal drape bid by Ekla Corporation (Alternate) does not cover the arms as specified.
- Item 145: VWR International failed to provide samples as specified.
- Item 166: In that the bid offered by Ekla Corporation does not exceed by more than 2% the lowest responsible bid as offered by VWR International, the bid offered by Ekla Corporation shall be considered the low bid, as per Cook County Local Business Preference Ordinance.
- Item 216: Northwestern Pharmaceutical and Supply Corporation failed to provide samples as specified.
- Item 217: The extension set bid by Northwestern Pharmaceutical and Supply Corporation does have a needle less injection port as specified.



The apparent lowest bidders did not meet specifications for the following items therefore request award to Globe Medical-Surgical Supply Company.



- Item 58: Bioelectronic Engineering & Medical Supplies failed to provide samples as specified. The dressing bid by Progressive Industries, Inc. does not have polymem foam plus as specified.
- Item 59: Bioelectronic Engineering & Medical Supplies failed to provide samples as specified. The dressing bid by Progressive Industries, Inc. is a 12 inch rope not a 3" x 3" pad as specified.
- Items 63, 118, 212, 218: In that the bid offered by Globe Medical-Surgical Supply Company does not exceed by more than 2% the lowest responsible bid as offered by MMS – A Medical Supply Company, the bid offered by Globe Medical-Surgical Supply Company shall be considered the low bid, as per Cook County Local Business Preference Ordinance.
- Item 131: The breast pump kit bid by Ekla Corporation does not keep the milk sanitize and will allow bacteria to accumulate in the bulb as specified.
- Item 132: VWR International while meeting specifications was found to be non-responsive to the Minority and Women Owned Business Enterprises Ordinance as determined by the Contract Compliance Administrator.
- Item 179: The circumcision trays bid by Globe Medical-Surgical Supply Company (Alternate), Ekla Corporation (Alternate-1) and VWR International don't contain PVP solution and Vaseline gauze as specified.

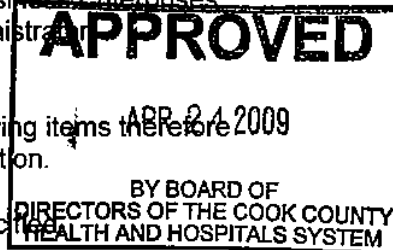
The apparent lowest bidder did not meet specifications for the following items therefore request award to Howard Medical Company.

- Items 29, 30: The suction liners bid by Ekla Corporation are not compatible with current hospital equipment.

The apparent lowest bidder did not meet specifications for the following items therefore request award to MMS-A Medical Supply Company.

- Item 55: VWR International failed to provide samples as specified.
- Item 101: VWR International failed to provide samples as specified.
- Item 111: Ekla Corporation (Alternate) failed to provide samples as specified.
- Item 134: LSL Industries, Inc. while meeting specifications was found to be non-responsive to the Minority and Women Owned Business Enterprises Ordinance as determined by the Contract Compliance Administrator.

- Item 151: MMS – A Medical Supply Company (Alternate) failed to provide samples as specified. VWR International while meeting specifications was found to be non-responsive to the Minority and Women Owned Business Enterprises Ordinance as determined by the Contract Compliance Administration.



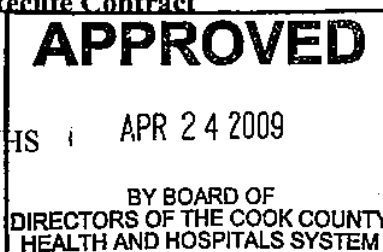
The apparent lowest bidder did not meet specifications for the following items therefore request award to Northwestern Pharmaceutical and Supply Corporation.

- Item 24: VWR International failed to provide samples as specified.

The apparent lowest bidders did not meet specifications for the following items therefore request award to Progressive Industries, Inc.

- Item 81: Ekla Corporation failed to provide samples as specified.
- Item 102: Ekla Corporation and Progressive Industries, Inc. (Base) failed to provide samples as specified.

**Cook County Health and Hospitals System  
Finance Committee  
Contract Item for Board Approval,  
Request to Award Bid, and Request to Enter Into and Execute Contract**



**Sponsor:** Leslie Duffy, Director of Procurement, CCHHS

**Operating Unit:** Cook County Health and Hospitals System

**Description of Service:**

Authorization is requested to enter into contract with the following lowest qualified bidders meeting specifications for the provision of Patient Care Supplies. Contract number 08-15-165H1.

**Justification for this contract:\***

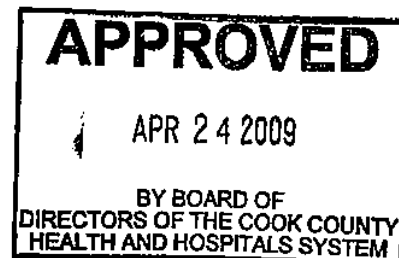
The following vendors are the lowest qualified bidders meeting specifications, and were found to be responsive to the Minority and Women Owned Business Enterprises Ordinance as determined by the Contract Compliance Administrator:

- AMS Medical Supplies Inc.: Items 25, 59, 82, 98 and 139.
- Bioelectronic Engineering & Medical Supplies: Items 18, 23, 34, 53, 67, 83, 84, 85, 87, 100, 101, 133, 137, 138 and 140.
- Bio-Tek Medical Supplies, Inc.: Item 125.
- Ekla Corporation: Items 7, 28, 31, 36 Base, 41, 51, 52 Base, 54, 62, 63, 64, 66, 68, 88, 89, 95, 96, 97, 99 Alt.-2, 103 Alt.-1, 104 Alt.-1, 106, 107, 108, 109, 110, 115, 117 Alt. and 124.
- Globe Medical-Surgical Supply Company: Items 4, 5, 8, 9, 30, 33, 44, 45, 61, 65, 77, 78, 86, 91, 111, 112, 116, 118, 120 and 128.
- Howard Medical Company: Items 10, 11, 12, 14, 15, 22, 26, 32, 35, 42, 43, 46, 47, 69, 90, 93, 113, 114, 119, 122, 126, 132 and 135.
- Inlander Brothers Inc.: Items 70 and 71.
- MMS-A Medical Supply Company: Items 27, 37, 40 Alt., 49, 50, 60 Alt., 92, 102, 105, 130 and 131.
- Progressive Industries, Inc.: Items 16, 17, 20, 38 Alt., 39, 48, 55, 56, 58, 79 Base, 80 Base, 81 Base, 94 and 127.

**Cost of the contract and terms:**

This is a 6 month contract to commence upon Board Award and end on September 30, 2009. The total anticipated cost of this contract is \$ 1,263,330.71

AMS Medical Supplies Inc.	\$ 58,287.84
Bioelectronic Engineering & Medical Supplies	\$ 74,766.40
Bio-Tek Medical Supplies, Inc.	\$ 44.00
Ekla Corporation	\$ 89,846.21
Globe Medical-Surgical Supply Company	\$ 268,699.52
Howard Medical Company	\$ 334,053.30
Inlander Brothers Inc.	\$ 25,968.00
MMS-A Medical Supply Company	\$ 144,328.84
Progressive Industries, Inc.	\$ 267,336.60
<b>Total</b>	<b>\$1,263,330.71</b>

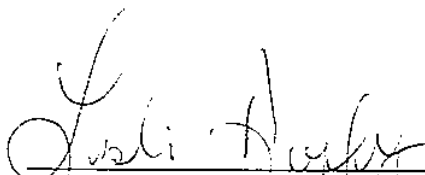


**Budget information:** The cost for this contract has been committed for the current operating budget of 2009 for Medical and Surgical Supplies 240/891/897/898-362.

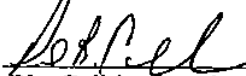
\* Contained in the backup materials are justifications to award bids, and request to enter into and execute contracts.

**Signatures:**

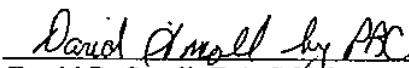
Sponsor

  
Leslie Duffy, Director of Procurement, CCHHS

CCHHS CFO

  
Pitt Calkin, Interim Chief Financial Officer, CCHHS

CCHHS CEO

  
David R. Small, F.A.C.H.E., Interim CEO, CCHHS

**The following bidders did not meet specifications. Justification provided per item:**

The apparent lowest bidder did not meet specifications for the following items therefore request award to AMS Medical Supplies Inc.

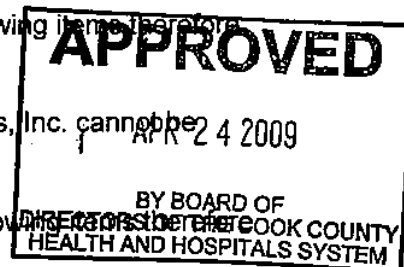
- Item 82: The cleansing bath kit bid by Progressive Industries, Inc. cannot be used in a warmer as specified.

The apparent lowest bidders did not meet specifications for the following items therefore request award to Bioelectronic Engineering & Medical Supplies.

- Item 34: The biopsy needle bid by Ekla Corporation bent after first biopsy, in addition cores are smaller then should be per the evaluator.
- Item 87: Progressive Industries, Inc. failed to provide samples as specified.
- Item 100: Progressive Industries, Inc. bid an each price not a box price as stated.
- Item 101: Progressive Industries, Inc. bid an each price not a box price as stated. Ekla Corporation failed to provide samples as specified.

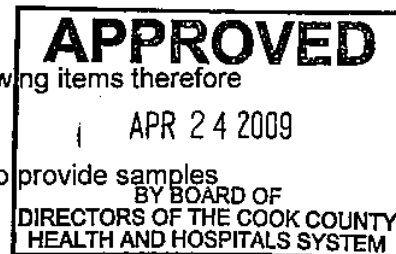
The apparent lowest bidders did not meet specifications for the following items therefore request award to Ekla Corporation.

- Item 7: Universal Home Health & Industrial Supplies, Inc. while meeting specifications was found to be non-responsive to the Minority and Women Business Enterprises Ordinance as determined by the Contract Compliance Administrator.
- Item 28: Bio-Tek Medical Supplies, Inc. (Alternate) and VWR International, LLC failed to provide samples as specified.
- Item 41: Bio-Tek Medical Supplies, Inc. (Alternate) failed to provide samples as specified.
- Item 52: LSL Industries, Inc. while meeting specifications was found to be non-responsive to the Minority and Women Business Enterprises Ordinance as determined by the Contract Compliance Administrator.
- Items 62, 63: During evaluation it was determined that the tape of the bili-masks bid by Bioelectronic Engineering & Medical Supplies was too sticky and can pull-on the skin/hair of a fragile newborn.
- Item 89: VWR International, LLC failed to provide samples as specified.
- Items 95, 96, 97: Progressive Industries, Inc. (Alternate) and VWR International, LLC failed to provide samples as specified.



- Item 99: Ekla Corporation (Alternate-3) and Globe Medical-Surgical Supply Company failed to provide samples as specified.

The apparent lowest bidders did not meet specifications for the following items therefore request award to Globe Medical-Surgical Supply Company.



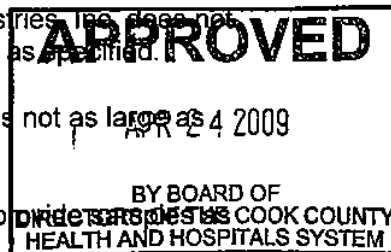
- Item 8: Bioelectronic Engineering & Medical Supplies failed to provide samples as specified.
- Item 30: Universal Home Health & Industrial Supplies, Inc. and VWR International, LLC failed to provide samples as specified. The tongue blade bid by Progressive Industries, Inc. is not individually wrapped as specified.
- Item 45: Universal Home Health & Industrial Supplies, Inc. and VWR International, LLC failed to provide samples as specified.
- Item 86: The mitt restraint bid by Ekla Corporation is able to break through the seams with fingers and limited padding does not prevent patient from grasping items therefore not effective.

The apparent lowest bidders did not meet specifications for the following items therefore request award to Howard Medical Company.

- Item 11: MMS-A Medical Supply Company failed to provide samples as specified.
- Item 12: Universal Home Health & Industrial Supplies, Inc. while meeting specifications was found to be non-responsive to the Minority and Women Business Enterprises Ordinance as determined by the Contract Compliance Administrator. Howard Medical Company and Globe Medical-Surgical Supply Company were tied as the lowest responsible bidders. Howard Medical Company delivery time is shorter, therefore shall be considered the low bid.
- Item 15: Bioelectronic Engineering & Medical Supplies and Progressive Industries, Inc. failed to provide samples as specified.
- Item 22: In that the bid offered by Howard Medical Company does not exceed by more than 2% the lowest responsible bid as offered by MMS-A Medical Supply Company, the bid offered by Howard Medical Company shall be considered the low bid, as per Cook County Local Business Preference Ordinance.
- Item 26: During evaluation it was determined that the bite block bid by AMS Medical Supplies Inc., Bioelectronic Engineering & Medical Supplies, Ekla Corporation, MMS-A Medical Supply Company and Sami Distributors, Inc. easily dislodged from the mouth and was uncomfortable for the patient.
- Item 122: Progressive Industries, Inc. failed to provide samples as specified.

The apparent lowest bidders did not meet specifications for the following items therefore request award to MMS-A Medical Supply Company.

- Item 37: The oral suction brush set bid by Progressive Industries, Inc. does not contain the anti-plaque solution with cetylpyridinium chloride as specified.
- Item 40: The vaginal pad bid by Howard Medical Company is not as large as specified.
- Item 60: MMS-A Medical Supply Company (Base) failed to provide samples as specified.
- Items 105, 130: Progressive Industries, Inc. failed to provide samples as specified.



The apparent lowest bidders did not meet specifications for the following items therefore request award to Progressive Industries, Inc.

- Item 38: Bio-Tek Medical Supplies, Inc. bid an each price not a case price as stated.
- Item 39: The vaginal pad bid by Howard Medical Company is too small as specified.
- Item 48: In that the bid offered by Progressive Industries, Inc. does not exceed by more than 2% the lowest responsible bid as offered by Bioelectronic Engineering & Medical Supplies, the bid offered by Progressive Industries, Inc. shall be considered the low bid, as per Cook County Local Business Preference Ordinance.

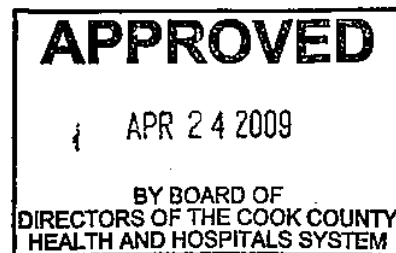
## Cook County Health and Hospitals System

### Request to Award Bid, Enter into and Execute Contract

**Date:** 3/31/2009

**Sponsor:** Leslie Duffy, R.N., M.B.A.  
Senior Director Supply Chain Management

**Operating Unit:** Cook County Health and Hospital Systems



**Description of Service:** Requesting approval to award and execute contract 09-83-30 to Alpha Baking Company, Chicago, IL. for Fresh Bread, Rolls and Pastries for John H. Stroger, Jr. Hospital (Section I) and Oak Forest Hospital (Section II) of Cook County.

**Justification for this contract:** A request for bid proposals was initiated and evaluated by the user department. Alpha Baking Company was chosen by virtue of them being the lowest bidder meeting all specifications and meeting MBE/WBE ordinance requirements.

**Cost of the contract and terms:** This is a one year contract to commence upon execution and implementation of the contract.

**Budget information:** Fiscal impact: 897 / 310 – Section I, \$183,658.31  
898-310 – Section II, \$ 49,848.03

**Signatures:**

CCHHS CFO

CCHHS Director  
of Purchasing

CCHHS CEO

## Cook County Health and Hospitals System

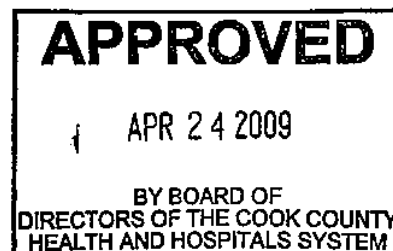
### Request to Award Bid, Enter into and Execute Contract

#### AS AMENDED

**Date:** April 9, 2009

**Sponsor:** Leslie Duffy, R.N., M.B.A.  
Senior Director Supply Chain Management

**Operating Unit:** Cook County Health and Hospital Systems



**Description of Service:** Requesting approval to award and execute contract 09-83-29 to Badger Murphy Food Service, Chicago, IL. for Poultry Products for John H. Stroger, Jr. Hospital (Section I) and Oak Forest Hospital (Section II) of Cook County.


**Justification for this contract:** A request for bid proposals was initiated and evaluated by the user department. Badger Murphy Food Service was chosen by virtue of them being the lowest bidder meeting all specifications and meeting MBE/WBE ordinance requirements.

**Cost of the contract and terms:** This is a one year contract to commence upon execution and implementation of the contract.

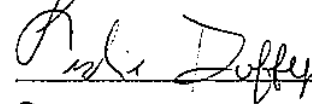
**Budget information:** Fiscal impact: 897 / 310 – Section I, \$ ~~147,243.86~~ \$177,243.86  
898 / 310 – Section II, \$ 44,983.80

**Signatures:**

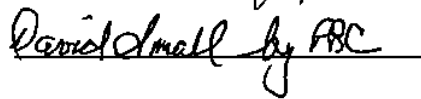
CCHHS CFO



CCHHS Director  
of Purchasing



CCHHS CEO



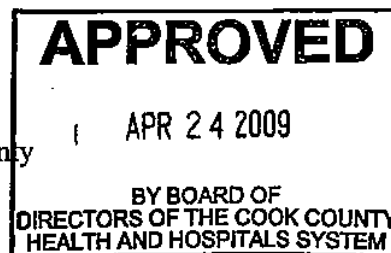
# Cook County Health and Hospitals System

## Permission to Advertise for Bid for Board Approval

**Date:** March 27, 2009

**Sponsor:** Johnny C. Brown, C.O.O.  
John H. Stroger, Jr. Hospital of Cook County

**Operating Unit:** Department of Buildings and Grounds



**Description of Service:** This contract is for the provision of air filters.

**Justification for this contract:** These air filters are used for the air supply to all patient care and office areas in all of the air handling units throughout the Hospital campus and includes HEPPA filters used in the Burn Unit.

**Cost of the contract and Terms:** This is a two year contract is estimated to commence on August 19, 2009 and end on August 18, 2011. The total anticipated cost of the contract is \$[REDACTED].

**Budget Information:** The cost for this contract has been provided for within the current operating budget for the Department of Buildings and Grounds. (Account Number 897-333)

**Signatures:**

Sponsor:

*John C. Brown* 3/27/09

Operating Unit C.F.O.

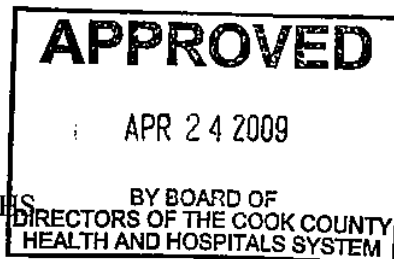
*Leah [Signature]*

CCHHS Director  
Of Purchasing

*[Signature]*

CCHHS C.O.O.

**Cook County Health and Hospitals System  
Finance Committee  
Contract Item for Board Approval,  
Request to Cancel and Rebid**



**Sponsor:** Leslie Duffy, Director of Procurement, CCHHS

**Operating Unit:** Cook County Health and Hospitals System

**Description of Service:**

Authorization is requested to cancel and rebid items 1, 2, 3, 6, 13, 19, 21, 24, 29, 57, 72, 73, 74, 75, 76, 121, 123, 129, 134 and 136 from contract number 08-15-165H1 for Patient Care Supplies.

**Justification for this contract:\***

Contained in the backup materials are justifications to cancel and rebid.

**Signatures:**

Sponsor

Leslie Duffy, Director of Procurement, CCHHS

CCHHS CFO

Pitt Calkin, Interim Chief Financial Officer, CCHHS

CCHHS CEO

David R. Small, F.A.C.H.E., Interim CEO, CCHHS

**Justifications for cancel and rebid of the following items:**

Items 1, 2, 3: The only bidder for these items failed to provide samples as specified therefore, I respectfully request that these items be canceled and rebid.

Items 6, 21, 29, 57, 72, 76, 123, 129, 136: Since there were no bidders for these items, I respectfully request that these items be canceled and rebid.

Item 13: Since all the bidders failed to provide samples as specified, I respectfully request that this item be canceled and rebid.

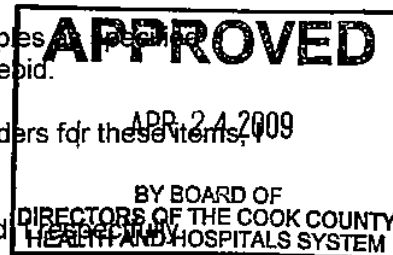
Item 19: Universal Home Health & Industrial Supplies, Inc. while meeting specifications was found to be non-responsive to the Minority and Women Business Enterprises Ordinance as determined by the Contract Compliance Administrator. Progressive Industries, Inc. offer by full case only not as specified. Since there were no other bidders for this item, I respectfully request that this item be canceled and rebid.

Item 24: LSL Industries, Inc. while meeting specifications was found to be non-responsive to the Minority and Women Business Enterprises Ordinance as determined by the Contract Compliance Administrator. Since all other bidders exceeded the competitive cost level for this item, I respectfully request that this item be canceled and rebid.

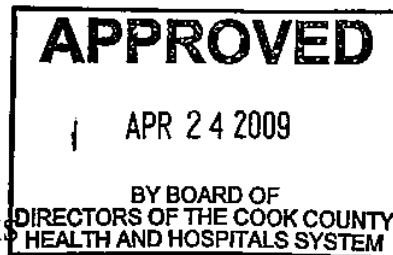
Items 73, 134: VWR International, LLC while meeting specifications was found to be non-responsive to the Minority and Women Business Enterprises Ordinance as determined by the Contract Compliance Administrator. Since the other bidder exceeded the competitive cost levels for these items, I respectfully request that these items be canceled and rebid.

Items 74, 75: : VWR International, LLC while meeting specifications was found to be non-responsive to the Minority and Women Business Enterprises Ordinance as determined by the Contract Compliance Administrator. Since there were no other bidders for these items, I respectfully request that these items be canceled and rebid.

Item 121: Universal Home Health & Industrial Supplies, Inc. while meeting specifications was found to be non-responsive to the Minority and Women Business Enterprises Ordinance as determined by the Contract Compliance Administrator. Since all other bidders exceeded the competitive cost level for this item, I respectfully request that this item be canceled and rebid.



**Cook County Health and Hospitals System  
Finance Committee  
Contract Item for Board Approval,  
Request to Cancel and Rebid**



**Sponsor:** Leslie Duffy, Director of Procurement, CCHHS

**Operating Unit:** Cook County Health and Hospitals System

**Description of Service:**

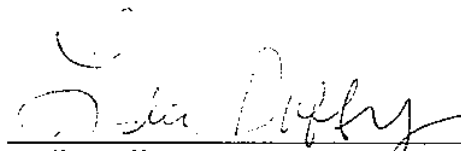
Authorization is requested to cancel and rebid items 27, 28, 32, 57, 74, 75, 76, 105, 136, 137, 138, 161, 162, 167, 173, 174, 175, 176, 177, 198, 199, 200, 201, 202, 203, 204, 205, 206, 207, 208, 209, 223 and 224 from contract number 08-15-165H1 for Patient Care Supplies.

**Justification for this contract:\***

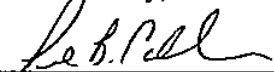
Contained in the backup materials are justifications to cancel and rebid.

**Signatures:**

Sponsor

  
Leslie Duffy, Director of Procurement, CCHHS

CCHHS CFO

  
Pitt Calkin, Interim Chief Financial Officer, CCHHS

CCHHS CEO

  
David R. Small, F.A.C.H.E., Interim CEO, CCHHS

### Justifications for cancel and rebid of the following items:

Items 27, 28: VWR International while meeting specifications was found to be non-responsive to the Minority and Women Owned Business Enterprises Ordinance as determined by the Contract Compliance Administrator. Progressive Industries, Inc. failed to provide samples as specified. Since all other bidders exceeded the competitive cost level for these items, I respectfully request that these items be canceled and rebid.



Items 32, 162: Since there was only one bidder for each of these items, and each bid failed to provide samples as specified, I respectfully request that these items be canceled and rebid.

Items 57, 167: VWR International while meeting specifications was found to be non-responsive to the Minority and Women Owned Business Enterprises Ordinance as determined by the Contract Compliance Administrator. Since all other bidders exceeded the competitive cost level for these items, I respectfully request that these items be canceled and rebid.

Items 74, 75, 76, 137, 138: Since there was only one bidder for each of these items, and each bid exceeded \$25,000.00, I respectfully request that these items be canceled and rebid.

Items 105, 136: LSL Industries, Inc. while meeting specifications were found to be non-responsive to the Minority and Women Owned Business Enterprises Ordinance as determined by the Contract Compliance Administrator. Since all other bidders exceeded the competitive cost level for these items, I respectfully request that these items be canceled and rebid.

Items 161, 176, 198, 199, 200, 201, 202, 203, 204, 205, 206, 207, 208, 209, 223, 224: Since there were no bidders for these items, I respectfully request that these items be canceled and rebid.

Items 173, 174, 175: VWR International while meeting specifications was found to be non-responsive to the Minority and Women Owned Business Enterprises Ordinance as determined by the Contract Compliance Administrator. Since there were no other bidders for these items, I respectfully request that these items be canceled and rebid.

Item 177: The I.V. Start Kit bid by LSL Industries, Inc. (Alternate) has 2% Chloraprep pad not ampoule as specified. LSL Industries, Inc. (Base) while meeting specifications were found to be non-responsive to the Minority and Women Owned Business Enterprises Ordinance as determined by the Contract Compliance Administrator. Since all other bidders exceeded the competitive cost level for this item, I respectfully request that this item be canceled and rebid.

## COOK COUNTY HEALTH AND HOSPITALS SYSTEM

Request to Enter Into, Award, and Execute Contract

**AS AMENDED****Date:** April 16, 2009**Sponsor:** Pitt Calkin  
Chief Financial Officer  
Administration**Operating Unit:** CCHHS**Description of Services:** Public Consulting Group (Chicago, Illinois) for the provision of professional services in training interns and residents with the graduate medical education (GME) programs.**Justification for this contract:** The Cook County Health and Hospitals System is requesting to enter into a ~~Sole Source~~ contract with Public Consulting Group to assist the Hospital with an assessment of certain cost issues and an analysis of Medicare reimbursement for graduate medical education (GME), and related documentation processes. The Medicare Program reimburses the Hospital for the costs of training interns and residents in its GME programs.

The Medicare Program reimburses the Hospital for the costs of training interns and residents in its GME programs. This project was previously approved by the System Board on January 30, 2009, as a contract with Ernst & Young. Ernst & Young is no longer available to perform this work. This contract simply substitutes PCG (who is already working on the Medicare Bad Debt Claiming Project) for Ernst & Young. This contract contains the same terms as previously approved by the System Board.

**Cost of Contract and Terms:** Estimated Cost: \$155,000.00  
Contract Period: Six (6) months from time of award**Budget Info:** Fiscal Impact: \$155,000.00  
Requisition No. N/A  
Budget Acct. No. 890/260

Operating Unit CFO

CCHHS Director of  
Purchasing

CCHHS CEO

